Student Services Center, Board Room, 851 South Mt. Vernon Ave., Colton, CA 92324



# Board of Education Special Meeting Agenda

Thursday, December 15, 2011 at 6:00 p.m.

#### **Strategic Plan – Mission Statement**

The Mission of the Colton Joint Unified School District, a team of caring employees dedicated to the education of children, is to ensure each student learns the academic knowledge and skills necessary to thrive in college or in the workforce and be responsible, productive citizens by providing engaging, challenging, and enriching opportunities and specialized programs in a safe environment in partnership with students, families and our diverse communities.

Board Meeting Agenda - December 15, 2011

#### **OPENING** 1.0

- 1.1 Call to Order
  - Robert D. Armenta Jr., President Mr.
  - Mr. Roger Kowalski, Vice President
  - Patt Haro, Clerk Mrs.
  - Randall Ceniceros Mr.
  - Mr. Frank A. Ibarra Mrs. Laura Morales
  - Mr. Pilar Tabera
  - Mr. Jerry Almendarez Mr. Jaime R. Ayala
  - Mrs. Ingrid Munsterman Mike Snellings Mr.
  - Mrs. Bertha Arreguín
  - Mr. Todd Beal Mr. **Brian Butler**

- Mrs. Jennifer Jaime
- Mrs. Janet Nickell
- Katie Orloff Ms.
- Ms. Jennifer Rodriguez
- Ms. Sosan Schaller
- Mr. Darryl Taylor
- Robert Verdi Mr.
- 1.2 Renewal of the Pledge of Allegiance.
- 2.0 **SPECIAL PRESENTATIONS** ~*None*
- 3.0 SCHOOL SHOWCASE ~None
- 4.0 ADMINISTRATIVE PRESENTATIONS
  - Budget Update Assistant Superintendent Jaime R. Ayala
- **5.0 PUBLIC HEARING** ~None
- **PUBLIC COMMENT** 6.0
  - Announcement Regarding Public Comment for Items on the Agenda and Items Not on the Agenda (Gov. Code 54954.3[a])

The Board President clarifies the process regarding public comment and requests that the appropriate "Public Comment Card" be filled out. At the appropriate time during the Hearing Session, each speaker will be invited to the podium and should begin by stating his or her name and residing city. Board Bylaw 9323 states that "Individual speakers shall be allowed three minutes to address the Board on each agenda or non-agenda item. The Board shall limit the total time for public input on each item to 15 minutes. With Board consent, the president may increase or decrease the time allowed for public presentation, depending on the topic and the number of persons wishing to be heard. The president may take a poll of speakers for or against a particular issue and may ask that additional persons speak only if they have something new to add."

Blue card—Specific Consent, Action, Study & Information or Closed Session Item: Please list the specific agenda item number and subject White card—Items/Topics Not on the Agenda: Please list topic / subject

#### **ACTION SESSION 7.0**

Α.	On motion of Board Member	and	, the Board approved Consen
	Items $\#A - 1$ through $\#A - 2$ as prese	ented.	
Page 5	A-1 Approval of Update to the House	ghton Mifflin English/	Language Arts Program - Medallion ed.
	(including Write Source 2012/	Special Promotion Off	er) 2011-2012

- Page 7 A-2 Approval of Correction to the Minutes for the November 17th Board Meeting
  - **B.** On motion of Board Member \_\_\_\_\_ and \_\_\_\_\_, the Board approved Action Items #B - 1 through #B - 3 as presented.
- Page 27 B-1 Approval of Conference Attendance
- Page 29 B-2 Approval of Authorization to Assign Secondary Teachers to Teach Subject(s) Not Listed on Teaching Credentials Under Board Resolution During the 2011-12 School Year
- Page 31 B-3 Ratification of Tentative Agreement Between the District and the Association of Colton Educators (ACE) 2011-13

# Colton Joint Unified School District Board Meeting Agenda – December 15, 2011

8.0	ADMINISTRATIVE REPORTS	~None
9.0	SUPERINTENDENT'S COMMUN	NIQUE

10.0 **BOARD MEMBER COMMENTS** ~None

#### **CLOSED SESSION** 11.0

Conference with Legal Counsel—Anticipated Litigation
Significant exposure to litigation pursuant to Government Code Section 54956.9(b)(3)(A)
Potential Case: One

~None

#### 12.0 **ADJOURNMENT**

#### SPECIAL MEETING December 15, 2011

**CONSENT ITEM** 

TO: Board of Education

**PRESENTED BY:** Jerry Almendarez, Superintendent

SUBJECT: Approval of Correction to the Minutes for the November 17<sup>th</sup>

**Board Meeting** 

GOAL: Student Performance, Personnel Development, Facilities/Support

Services, Budget Planning, School Safety & Attendance, Community

Relations, & Parent Involvement

**STRATEGIC PLAN:** Strategy #1 – Communication Strategy #4 – Facilities

Strategy #2 – Curriculum Strategy #5 – College Career Strategy #3 – Decision Making Strategy #6 – Character

**BACKGROUND:** On December 8<sup>th</sup>, the Board approved the November 17<sup>th</sup> meeting

minutes which included the following action taken regarding a student

discipline matter:

On motion of Board Member Kowalski and Board Member Morales, and carried on a 6-1 vote (Board Member Tabera opposed), the Board approved staff's recommendation and transferred student #117438 to Washington Opportunity High School for the remainder of the 2011-12 school year through a suspended expulsion and plan of rehabilitation.

The action should read:

On a motion of Board Member Kowalski and Board Member Morales, and carried on a 6-1 vote (Board Member Tabera opposed), the Board approved revised staff's recommendation and transferred student #117438 to Washington Opportunity High School for the remainder of the 2011-12 school year through a suspended expulsion and a plan of rehabilitation.

**RECOMMENDATION:** That the Board approve the Correction to the Minutes for the

November 17th Board Meeting.

SPECIAL MEETING December 15, 2011

**CONSENT ITEM** 

TO: Board of Education

**PRESENTED BY:** Mike Snellings, Assistant Superintendent, Educational Services Division

SUBJECT: Approval of Update to the Houghton Mifflin English/Language Arts

Program - Medallion ed. (including (Write Source 2012/Special

**Promotion Offer) (2011-2012)** 

GOAL: Student Performance

STRATEGIC PLAN: Strategy #2 – Curriculum

**BACKGROUND:** The elementary school sites are currently working with an outdated

curriculum. Houghton Mifflin Medallions Edition is a supplemental program to update the current Houghton Mifflin Reading Language Arts program and provides several benefits which include: updated teacher's edition, enhanced vocabulary development, writing, fluency, differentiated instruction, Response to Intervention<sup>2</sup> (RtI<sup>2</sup>) resources, new diagnostic and formative assessments, expository text for teaching social studies and science standards, novels for grades 3-6 and decodable

readers in kindergarten.

The purchase of Medallions will also provide a Common Core supplement that will assist the teachers in bridging the gap between current adopted materials and the new Common Core State Standards.

This purchase will enable the elementary teachers to have updated resources that will support the current program. A complete new adoption aligned to the Common Core State Standards will not occur until the 2016-17 school year. Medallions will enable us to receive free practice books until the next full adoption which is currently costing the district \$275,000 per year. Because this is a supplement to our current core program, categorical funding can be utilized.

core program, categorical funding can be utilized.

**BUDGET**To be purchased from Title I funds for Title I sites and EIA/SCE funds **IMPLICATIONS:**for non-Title I sites with a three year deferred payment plan as follows:

Payment 1 (30 days after Invoice)

Payment 2 July 1<sup>st</sup> 2012

Payment 3 July 1<sup>st</sup> 2013

Year 2 \$ 316,338.23

Year 3 \$ 316,338.23

\$1,265,352.92

RECOMMENDATION: That the Board approve the update to the Houghton Mifflin

English/Language Arts Program - Medallion ed. (including Write Source 2012/Special Promotion Offer) (2011-2012).



# HOUGHTON MIFFLIN HARCOURT

#### **Cost Proposal**

Prepared For

# **Colton Joint Unif Sch District**

1212 Valencia Dr Colton CA 92324

Attention:

For the Purchase of:

# HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4, GET 1 FREE"

Prepared By Edward King ed.king@hmhpub.com

Coupon Code: Q4SALESCRE

PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.

Attention:

Customer Service 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232

12/16/2011

### HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 **SPECIAL PROMOTION "BUY 4, GET 1 FREE"**

		Sale	Purc	hase	Complin	nentary
ISBN	Title	Price	Quantity	Amount	Quantity	Value
Grade K						

1406109 9780547263533 Medallion Bundle (package for 25 students), Level K \$1,484.40 \*

\$121,720.80

includes:

Practice Book Student Edition, Level K

(25 per Medallion Bundle purchased; Upon request, FREE for the life of the state contract)

Teacher's Edition Complete, Level K (includes online passwords for teacher and student; Teacher Edition volumes for Themes 1-10,

Curious About Words Teacher Manuel, and Reading Ready Reference)

Teacher Resource Package, Level K includes:

Sound Spelling Audio CD

Vocabulary Context Cards

Vocabulary Activity Flip Chart and Teacher's Manual Set

Science-Social Studies Activity Flip Chart

Science-Social Studies Independent Books (30 titles, 1 copy each)

California Assessment Levels K-1

Emerging Literacy Survey, Levels K-1

Curious About Words Read Aloud Set (set of 2 volumes)

Small Group Independent Activities Kit for Classroom Management, Level K

2010 Vocabulary Readers, Below Level (6 copies, 30 titles), Level K

2010 Vocabulary Readers, Above Level (6 copies, 30 titles), Level K

Decodable Readers (6 titles, 6 copies of each, and BLM/TAE), Level K

Houghton Mifflin Reading CA ELD Support Guide, Level K

Ready Made Manipulative Kit, Levels K-2

#### **Bundle Package**

1406109 9780547263533 Medallion Bundle (package for 25 students), Level K

\$1.484.40 \*

\$31,172,40

21

includes.

Practice Book Student Edition, Level K

(25 per Medallion Bundle purchased; Upon request, FREE for the life of the state contract)

Teacher's Edition Complete, Level K (includes online passwords for teacher and student; Teacher Edition volumes for Themes 1-10,

Curious About Words Teacher Manuel, and Reading Ready Reference)

Teacher Resource Package, Level K includes:

Sound Spelling Audio CD

Vocabulary Context Cards

Vocabulary Activity Flip Chart and Teacher's Manual Set

Science-Social Studies Activity Flip Chart

Science-Social Studies Independent Books (30 titles, 1 copy each)

California Assessment Levels K-1

Emerging Literacy Survey, Levels K-1

Curious About Words Read Aloud Set (set of 2 volumes)

Small Group Independent Activities Kit for Classroom Management, Level K

2010 Vocabulary Readers, Below Level (6 copies, 30 titles), Level K

2010 Vocabulary Readers, Above Level (6 copies, 30 titles), Level K

Decodable Readers (6 titles, 6 copies of each, and BLM/TAE), Level K

Houghton Mifflin Reading CA ELD Support Guide, Level K

Ready Made Manipulative Kit, Levels K-2

		Totals for Bundle Package			\$31,172.40
Online	Resources Incl	uded with Purchase of Medallion Bundle			
1418303	9780547338088	HMH Medallions California Online Teacher Edition Grade K 2010	\$306.35	103	\$31,554.05
1422694	9780547367408	Houghton Mifflin Harcourt Medallions California Online Science/Social Studies Activity Flipchart 6 Year Lv K	\$60.30	103	\$6,210.90
1422703	9780547367477	Houghton Mifflin Harcourt Medallions California Online Vocabulary Activity Flipchart w/ Teacher's Manual 6 Years Lv K	\$60.30	103	\$6,210.90
1422629	9780547366838	Houghton Mifflin Harcourt Medallions California Online Challenge Handbook 6 Years Lv K	\$28.10	103	\$2,894.30
1422645	9780547366999	Houghton Mifflin Harcourt Medallions California Online English Language Learners Handbook 6 Years Lv K	\$54.20	103	\$5,582.60
1422637	9780547366920	Houghton Mifflin Harcourt Medallions California Online Extra Support Handbook 6Years Lv K	\$54.10	103	\$5,572.30

Attention:

**Customer Service** 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232

HOUGHTON MIFFLIN HARCOURT

Coupon Code: Q4SALESCRE

Sold:0000324699 Ship:0000324721

Page 2 of 18

002092692

#### Proposal Date: 12/9/2011 Proposal for Expiration Date:12/16/2011

#### **Colton Joint Unif Sch District**

# HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4, GET 1 FREE"

			Sale	Purc	chase	Compli	mentary
	SBN	Title	Price	Quantity	Amount	Quantity	Value
1422669	9780547367248	Houghton Mifflin Harcourt Medallions California Online Practice Book Student Edition 6 Years Lv K	\$8.45			2,575	\$21,758.75
1422602	9780547366760	Houghton Mifflin Harcourt Medallions California Online Selection Station 6 Years Grade K	\$0.00			103	
Mate	erials for Additio	nal Students					
148100	9780618161591	Houghton Mifflin The Nation's Choice California Practice Book Level K	\$15.02	*			
1055245	9780547178325	Houghton Mifflin Reading Leveled Readers Vocab Reader Grade Level Strand Set Of 6 Below Level K	\$940.50	*			
1055198	9780547178301	Houghton Mifflin Reading Leveled Readers Vocab Reader Grade Level Strand Set Of 6 Above Level K	\$940.50	*			
1041686	9780547074825	Houghton Mifflin Harcourt Journeys Decodable Reader Grade Level Set Of 6 LevelK	\$396.00	*			
		Totals for Materials for Additional Students					
		Totals for Grade K		•	121,720.80		\$110,956.20

Attention:



Sold:0000324699 Ship:0000324721

### HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 **SPECIAL PROMOTION "BUY 4, GET 1 FREE"**

			Sale	Purc	hase	Compli	mentary
19	SBN	Title	Price	Quantity	Amount	Quantity	Value
Grade	<u>1</u>						
Bundl	e Package						
1444632	9780547516240	Great Source Write Source Student eBooks Bookshelf 6-year Grade 1	\$39.00			2,970	\$115,830.00
1440121	9780547484891	Great Source Write Source Student Edition Hardcover Grade 1 2012	\$37.70			594	\$22,393.80
1440121	9780547484891	Great Source Write Source Student Edition Hardcover Grade 1 2012	\$37.70	2,376	\$89,575.20		
1406110	9780547263595	Medallion Bundle (package for 30 students), Level 1	\$2,244.61	*		20	\$44,892.20

The following materials are included with the purchase of the Medallion Package, Level 1:

Practice Book Student Edition, Level 1.1-1.2

Practice Book Student Edition, Level 1.3-1.5

(30 per Medallion Bundle purchased; Upon request, FREE for the life of the state contract)

Teacher's Edition Complete, Level 1 (includes online passwords for teacher and student; Teacher Edition volumes for Themes 1-10,

Curious About Words Teacher Manuel, and Reading Ready Reference)

Teacher Resource Package includes:

Practice Book TAE

HMR CA Transparencies

Decodable Reader Blackline Master 1.1

Decodable Reader Blackline Master 1.2

Sound Spelling Audio CD, Levels 1-3

Sound Spelling Cards Small, Levels 1-3 (package of 6)

Vocabulary Context Cards

Vocabulary Activity Flip Chart and Teacher's Manual Set

Science-Social Studies Activity Flip Chart

Science-Social Studies Independent Books (30 titles, 1 copy each)

Emerging Literacy Survey, Levels K-1

California Assessment Levels K-1

Diagnostic Assessment, Levels 1-6

California Summative Tests Blackline Masters Trimester Version

Curious About Words Read Aloud Set (set of 2 volumes)

Small Group Independent Activities Kit for Classroom Management, Level 1

Houghton Mifflin Reading Tool Kit, Levels 1-3

Houghton Mifflin Reading CA ELD Support Guide, Level 1

Ready Made Manipulative Kit, Levels K-2

1406110 9780547263595 Medallion Bundle (package for 30 students), Level 1 \$2.244.61 \*

Attention:

**Customer Service** 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232



12/16/2011

\$177.324.19

# HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4, GET 1 FREE"

		Sale	Purc	nase	Complin	nentary
ISBN	Title	Price	Quantity	Amount	Quantity	Value

The following materials are included with the purchase of the Medallion Package, Level 1:

Practice Book Student Edition, Level 1.1-1.2

Practice Book Student Edition, Level 1.3-1.5

(30 per Medallion Bundle purchased; Upon request, FREE for the life of the state contract)

Teacher's Edition Complete, Level 1 (includes online passwords for teacher and student; Teacher Edition volumes for Themes 1-10,

Curious About Words Teacher Manuel, and Reading Ready Reference)

Teacher Resource Package includes:

Practice Book TAE

HMR CA Transparencies

Decodable Reader Blackline Master 1.1

Decodable Reader Blackline Master 1.2

Sound Spelling Audio CD, Levels 1-3

Sound Spelling Cards Small, Levels 1-3 (package of 6)

Vocabulary Context Cards

Vocabulary Activity Flip Chart and Teacher's Manual Set

Science-Social Studies Activity Flip Chart

Science-Social Studies Independent Books (30 titles, 1 copy each)

Emerging Literacy Survey, Levels K-1

California Assessment Levels K-1

Diagnostic Assessment, Levels 1-6

1440029

1440030

California Summative Tests Blackline Masters Trimester Version

Curious About Words Read Aloud Set (set of 2 volumes)

Small Group Independent Activities Kit for Classroom Management, Level 1

9780547484310 Great Source Write Source SkillsBook Student Edition Grade 1

9780547484327 Great Source Write Source Teacher's Edition Grade 1 2012

Houghton Mifflin Reading Tool Kit, Levels 1-3

Houghton Mifflin Reading CA ELD Support Guide, Level 1

Ready Made Manipulative Kit, Levels K-2

1440000	9700547404527	Great Source Write Source Teacher's Edition Grade 1 2012	Ψ110.23		170	\$10,517.00
1444679	9780547516486	Great Source Write Source Teacher eBooks Bookshelf 6-year Grade 1	\$126.75		148	\$18,759.00
1452347	9780547555096		\$106.80		148	\$15,806.40
		Totals for Bundle Package	•	\$266,899.39		\$257,015.90
Online	e Resources Incl	uded with Purchase of Medallion Bundle				
1418286	9780547337982	HMH Medallions California Online Student Edition Grade 1 2010	\$12.95		2,970	\$38,461.50
1418304	9780547338095	HMH Medallions California Online Teacher Edition Grade 1 2010	\$429.65		99	\$42,535.35
1422697	9780547367415	Houghton Mifflin Harcourt Medallions California Online Science/Social Studies Activity Flipchart 6 Year Lv 1	\$60.30		99	\$5,969.70
1422705	9780547367484	Houghton Mifflin Harcourt Medallions California Online Vocabulary Activity Flipchart w/ Teacher's Manual 6 Years Lv 1	\$60.30		99	\$5,969.70
1422631	9780547366845	Houghton Mifflin Harcourt Medallions California Online Challenge Handbook 6 Years Lv 1	\$28.10		99	\$2,781.90
1422646	9780547367002	Houghton Mifflin Harcourt Medallions California Online English Language Learners Handbook 6 Years Lv 1	\$54.20		99	\$5,365.80
1422638	9780547366937	Houghton Mifflin Harcourt Medallions California Online Extra Support Handbook 6Years Lv 1	\$54.10		99	\$5,355.90
1422671	9780547367255	Houghton Mifflin Harcourt Medallions California Online Practice Book Student Edition 6 Years Lv 1	\$16.40		2,970	\$48,708.00
1422677	9780547367347	Houghton Mifflin Harcourt Medallions California Online Practice Book Teacher's Edition 6 Years Lv 1	\$23.90		99	\$2,366.10
1422663	9780547367170	Houghton Mifflin Harcourt Medallions California Online Transparencies 6 Years Lv 1	\$27.10		99	\$2,682.90
1426504	9780547390260	•	\$91.50		99	\$9,058.50
(inc	cludes CA Summat	ive Tests, Theme Skills Tests, and Weekly Skills Tests)				
1422623	9780547366777	Houghton Mifflin Harcourt Medallions California Online Selection Station 6 Years Grade 1	\$0.00		99	

\$7.75

\$110.25

Materials for Additional Students

Attention:

Customer Service 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232

2.970

\$23.017.50

\$16,317.00



002092692

#### Proposal Date: 12/9/2011 Expiration Date:12/16/2011 **Proposal for**

### **Colton Joint Unif Sch District**

## HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 **SPECIAL PROMOTION "BUY 4, GET 1 FREE"**

			Sale	Purc	hase	Complin	nentary
1	SBN	Title	Price	Quantity	Amount	Quantity	Value
148091	9780618151585	Houghton Mifflin Reading California Student Anthology Level 1.1 2003	\$27.55	<b>*</b>			
148092	9780618151608	Houghton Mifflin Reading California Student Anthology Level 1.2 2003	\$27.55	<b>;</b> *			
148120	9780618157136	Houghton Mifflin Reading California Student Anthology Level 1.3 2003	\$33.00	*			
148121	9780618157143	Houghton Mifflin Reading California Student Anthology Level 1.4 2003	\$33.00	*			
148122	9780618157150	Houghton Mifflin Reading California Student Anthology Level 1.5 2003	\$33.00	*			
1057903	9780547195414	Houghton Mifflin Medallions California Practice Book Consumable Level 1 Volume 1	\$9.90	*			
1057904	9780547195360	Houghton Mifflin Medallions California Practice Book Consumable Level 1 Volume 2 Totals for Materials for Additional Students	\$13.20	*			

\$426,271.25

\$266,899.39

Attention:



12/16/2011

HOUGHTON MIFFLIN HARCOURT

002092692

**Totals for Grade 1** 

# HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4, GET 1 FREE"

		SPECIAL PROMOTION "BUY	4, GET	1 FRE	EE"		
			Sale		rchase	Compli	mentary
!:	SBN	Title	Price	Quantity	Amount	Quantity	Value
Grade	2						
	<u>–</u> le Package						
1406112	Ū	Medallion Bundle (package for 30 students), Level 2	\$1,317.97	7 *		21	\$27,677.37
The Pra (30 Tea Cu Tea Pra HIM De Soo Vo Vo Sco Ca Dia Ca Cu Sm Ho	e following material actice Book Studen actice Book Studen actice Book Studen actice Book Studen acher's Edition Conrious About Words acher Resource Partice Book TAE MR CA Transparent Codable Reader Blaund Spelling Audio und Spelling Cards cabulary Context Cabulary Activity Flience-Social Studie inence-Social Studie inence-Social Studie inence-Social Studie inence-Social Studie infornia Assessment agnostic Assessment iffornia Summative rious About Words all Group Independing Uniffin Readughton Mifflin	Is are included with the purchase of the Medallion Package, Level 2: It Edition, Level 2.1 It Edition, Level 2.2 Idle purchased; Upon request, FREE for the life of the state contract) Implete, Level 2 (includes online passwords for teacher and student; Tea Teacher Manuel, and Reading Ready Reference.) Ickage includes: Isies Independent Books (30 titles, 1 copy each) Isining Assessment It Int. Levels 1-6 Itests Blackline Masters Trimester Version Includes: Isies Is			mes 1-6,		\$21,017.51
		Madelling Regular (contage for 20 abulants) Level 2	04.047.07	7 + 05	0440.007.45	ı	
Pra Pra (30 Tea Cu Tea Pra HM De Soi Voi Sci Sci Co Ca Dia Cu Sm Ho	e following material actice Book Studen actice Book Studen actice Book Studen actice Book Studen acher's Edition Conrious About Words acher Resource Partice Book TAE MR CA Transparent Codable Reader Blaund Spelling Audio und Spelling Cards acabulary Context Cabulary Activity Flience-Social Studie ince-Social Studie	t Edition, Level 2.2 Idle purchased; Upon request, FREE for the life of the state contract) Inplete, Level 2 (includes online passwords for teacher and student; Tea Teacher Manuel, and Reading Ready Reference.) Ickage includes: Icies	\$1,317.97		\$112,027.45  mes 1-6,		
1440142		Great Source Write Source Student Edition Hardcover Grade 2	\$39.20	2,544	\$99,724.80		
1440142	9780547484969	2012 Great Source Write Source Student Edition Hardcover Grade 2	\$39.20	)		636	\$24,931.20
1444637	0780547516264	2012 Great Source Write Source Student aBooks Booksholf 6 year	\$30.00	1		3 190	\$124 020 00

Attention:

\$39.00

Customer Service 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232

3,180

\$124,020.00

Grade 2

1444637 9780547516264 Great Source Write Source Student eBooks Bookshelf 6-year

### HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 **SPECIAL PROMOTION "BUY 4, GET 1 FREE"**

			Sale	Pur	chase	Compli	mentary
!	SBN	Title	Price	Quantity	Amount	Quantity	Value
1440031	9780547484365	Great Source Write Source SkillsBook Student Edition Grade 2	\$7.75			3,180	\$24,645.00
1440032	9780547484341	Great Source Write Source Teacher's Edition Grade 2 2012	\$110.25			159	\$17,529.75
1444681	9780547516509	Great Source Write Source Teacher eBooks Bookshelf 6-year Grade 2	\$126.75			159	\$20,153.25
1452348	9780547555089	Great Source Write Source Teacher's Resource Pack Grade 2	\$106.80			159	\$16,981.20
	Totals for Bundle Package			\$211	,752.25	'	\$255,937.77
Online	e Resources Incl	luded with Purchase of Medallion Bundle					
1418288	9780547338019	HMH Medallions California Online Student Edition Grade 2 2010	\$12.95			3,180	\$41,181.00
1418305	9780547338101	HMH Medallions California Online Teacher Edition Grade 2 2010	\$429.65			106	\$45,542.90
1422698	9780547367422	Houghton Mifflin Harcourt Medallions California Online Science/Social Studies Activity Flipchart 6 Year Lv 2	\$60.30			106	\$6,391.80
1422706	9780547367491	Houghton Mifflin Harcourt Medallions California Online Vocabulary Activity Flipchart w/ Teacher's Manual 6 Years Lv 2	\$60.30			106	\$6,391.80
1422632	9780547366852	Houghton Mifflin Harcourt Medallions California Online Challenge Handbook 6 Years Lv 2	\$28.10			106	\$2,978.60
1422647	9780547367026	Houghton Mifflin Harcourt Medallions California Online English Language Learners Handbook 6 Years Lv 2	\$54.20			106	\$5,745.20
1422639	9780547366944	Houghton Mifflin Harcourt Medallions California Online Extra Support Handbook 6Years Lv 2	\$54.10			106	\$5,734.60
1422672	9780547367262	Houghton Mifflin Harcourt Medallions California Online Practice Book Student Edition 6 Years Lv 2	\$11.55			3,180	\$36,729.00
1422678	9780547367354	Houghton Mifflin Harcourt Medallions California Online Practice Book Teacher's Edition 6 Years Lv 2	\$23.90			106	\$2,533.40
1422664	9780547367200	Houghton Mifflin Harcourt Medallions California Online Transparencies 6 Years Ly 2	\$27.10			106	\$2,872.60
1426505	9780547390338	HMH Medallions California Online Student Edition Assessment 6 Year Lv 2	\$91.50			106	\$9,699.00
(inc	cludes CA Summat	ive Tests, Theme Skills Tests, and Weekly Skills Tests)					
1422624	9780547366784	Houghton Mifflin Harcourt Medallions California Online Selection Station 6 Years Grade 2	\$0.00			106	
Mate	erials for Addition	onal Students				•	
148123	9780618157167	Houghton Mifflin Reading California Student Anthology Level 2.1 2003	\$44.00	*			
148124	9780618157174	Houghton Mifflin Reading California Student Anthology Level 2.2 2003	\$44.00	*			
1057905	9780547195353	Houghton Mifflin Medallions California Practice Book Consumable Level 2 Volume 1	\$7.70	*			
1057906	9780547195315	Houghton Mifflin Medallions California Practice Book Consumable Level 2 Volume 2	\$7.70	*			
		Totals for Materials for Additional Students				•	

**Totals for Grade 2** \$211,752.25 \$421,737.67

Attention:



#### **Proposal Date: 12/9/2011** Expiration Date: 12/16/2011 **Proposal for**

#### Colton Joint Unif Sch District

### HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4, GET 1 FREE"

Sale **Purchase** Complimentary **ISBN** Title Quantity Amount Quantity **Price** 

Grade 3

**Bundle Package** 

1406123 9780547263557 HMH Medallions California Medallion Bundle (Package For 30

Students) Level 3

\$1,389.96 \*

\$118,146.60

The following materials are included with the purchase of the Medallion Package, Level 3:

Practice Book Student Edition, Level 3.1

Practice Book Student Edition, Level 3.2

(30 per Medallion Bundle purchased; Upon request, FREE for the life of the state contract)

Teacher's Edition Complete, Level 3 (includes online passwords for teacher and student; Teacher Edition volumes for Themes 1-6,

Curious About Words Teacher Manual, Novel Unit Teacher Edition, and Reading Ready Reference)

Teacher Resource Package includes:

Practice Book TAE

HMR CA Transparencies

Decodable Reader Blackline Master

Vocabulary Context Cards

Vocabulary Activity Flip Chart and Teacher's Manual Set

Science-Social Studies Activity Flip Chart

Science-Social Studies Independent Books (30 titles, 1 copy each)

Comprehensive Screening Assessment

California Assessment

Diagnostic Assessment, Levels 1-6

California Summative Tests Blackline Masters Trimester Version

Novel Unit Resources

Curious About Words Read Aloud Set (set of 2 volumes)

Small Group Independent Activities Kit for Classroom Management, Level 3

Houghton Mifflin Reading Tool Kit, Levels 1-3

Novel Unit Magazine, Level 3 (set of 30)

Houghton Mifflin Reading CA ELD Support Guide, Level 3

Ready Made Manipulative Kit, Levels 3-6

9780547263557 HMH Medallions California Medallion Bundle (Package For 30 1406123

\$1.389.96

\$29,189,16

21

Students) Level 3

The following materials are included with the purchase of the Medallion Package, Level 3:

Practice Book Student Edition, Level 3.1

Practice Book Student Edition, Level 3.2

(30 per Medallion Bundle purchased; Upon request, FREE for the life of the state contract)

Teacher's Edition Complete, Level 3 (includes online passwords for teacher and student; Teacher Edition volumes for Themes 1-6,

Curious About Words Teacher Manual, Novel Unit Teacher Edition, and Reading Ready Reference)

Teacher Resource Package includes:

Practice Book TAE

HMR CA Transparencies

Decodable Reader Blackline Master

Vocabulary Context Cards

Vocabulary Activity Flip Chart and Teacher's Manual Set

Science-Social Studies Activity Flip Chart

Science-Social Studies Independent Books (30 titles, 1 copy each)

Comprehensive Screening Assessment

California Assessment

Diagnostic Assessment, Levels 1-6

California Summative Tests Blackline Masters Trimester Version

Novel Unit Resources

Curious About Words Read Aloud Set (set of 2 volumes)

Small Group Independent Activities Kit for Classroom Management, Level 3

Houghton Mifflin Reading Tool Kit, Levels 1-3

Novel Unit Magazine, Level 3 (set of 30)

Houghton Mifflin Reading CA ELD Support Guide, Level 3

2012

Ready Made Manipulative Kit, Levels 3-6

1440148 9780547484983 Great Source Write Source Student Edition Hardcover Grade 3

\$99,724.80 \$39.20

2012 1440148 9780547484983

Great Source Write Source Student Edition Hardcover Grade 3

\$39.20

636 \$24,931.20

Attention:

**Customer Service** 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232

HOUGHTON MIFFLIN HARCOURT

### HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 **SPECIAL PROMOTION "BUY 4, GET 1 FREE"**

		OF EGIAL FROM OTHER BOT	Sale	Purchase	Compli	imentary
I	SBN	Title	Price	Quantity Amount	Quantity	Value
1444639	9780547516288	Great Source Write Source Student eBooks Bookshelf 6-year Grade 3	\$39.00		3,180	\$124,020.00
1440074	9780547484433	Great Source Write Source SkillsBook Student Edition Grade 3	\$7.75		3,180	\$24,645.00
1440073	9780547484372	Great Source Write Source Teacher's Edition Grade 3 2012	\$110.25		127	\$14,001.75
1444683	9780547516523	Great Source Write Source Teacher eBooks Bookshelf 6-year Grade 3	\$126.75		127	\$16,097.25
1452349	9780547555065	Great Source Write Source Teacher's Resource Pack Grade 3	\$106.80		127	\$13,563.60
		Totals for Bundle Package		\$217,871.40		\$246,447.96
Onlin	e Resources Incl	luded with Purchase of Medallion Bundle				
1418289	9780547338033	Online Student Edition (including Magazine), Level 3	\$12.95		3,180	\$41,181.00
1418306	9780547338118	Online Teacher Edition (including Magazine and Novel Unit), Level 3	\$327.85		106	\$34,752.10
1422699	9780547367439	Houghton Mifflin Harcourt Medallions California Online Science/Social Studies Activity Flipchart 6 Year Lv 3	\$60.30		106	\$6,391.80
1422708	9780547367507	· · · · · · · · · · · · · · · · · · ·	\$60.30		106	\$6,391.80
1422633	9780547366883	Houghton Mifflin Harcourt Medallions California Online Challenge Handbook 6 Years Lv 3	\$28.10		106	\$2,978.60
1422648	9780547367101		\$54.20		106	\$5,745.20
1422640	9780547366951	Houghton Mifflin Harcourt Medallions California Online Extra Support Handbook 6Years Lv 3	\$54.10		106	\$5,734.60
1422673	9780547367279	• •	\$10.85		3,180	\$34,503.00
1422679	9780547367361		\$23.90		106	\$2,533.40
1422665	9780547367194	Houghton Mifflin Harcourt Medallions California Online Transparencies 6 Years Lv 3	\$27.10		106	\$2,872.60
1426506	9780547390352	HMH Medallions California Online Student Edition Assessment 6 Year Lv 3	\$91.50		106	\$9,699.00
(inc	cludes CA Summat	ive Tests, Theme Skills Tests, and Weekly Skills Tests)			I	
1422625	9780547366791	Houghton Mifflin Harcourt Medallions California Online Selection Station 6 Years Grade 3	\$0.00		106	
Cho	ose one of the f	ollowing novels for each student (30 students per Medallion E	Bundle purcha	sed):		
1041524	9780547073675	Houghton Mifflin Journeys Unit 6 Literature Book Book 1 Level 3 Jake Drake	\$7.15	*	1,060	\$7,579.00
1041573	9780547073798	Houghton Mifflin Journeys Unit 6 Literature Book Book 2 Level 3 Donavan's Word Jar	\$7.15	*	1,060	\$7,579.00
1041575	9780547073835	Houghton Mifflin Journeys Unit 6 Literature Book Book 3 Level 3 Capoeira	\$7.15	*	1,060	\$7,579.00
		Totals for Novels				\$22,737.00
Mate	erials for Additio	onal Students				
148125	9780618157181	Houghton Mifflin Reading California Student Anthology Level 3.1 2003	\$48.40	*		
148126	9780618157198	Houghton Mifflin Reading California Student Anthology Level 3.2 2003	\$48.40	*		
1057907	9780547195452	Houghton Mifflin Medallions California Practice Book Consumable Level 3 Volume 1	\$7.70	*		
1057908	9780547195483	Houghton Mifflin Medallions California Practice Book Consumable Level 3 Volume 2	\$7.70	*		
1041544	9780547073743	Houghton Mifflin Medallions California Unit 6 Magazine Level 3	\$10.29	*		
1041524	9780547073675	Houghton Mifflin Journeys Unit 6 Literature Book Book 1 Level 3 Jake Drake	\$7.15	*		
1041573	9780547073798	Houghton Mifflin Journeys Unit 6 Literature Book Book 2 Level 3 Donavan's Word Jar	\$7.15	*		
1041575	9780547073835		\$7.15	*		
		Totals for Materials for Additional Students			1	

**Totals for Materials for Additional Students** 

Attention:



Proposal Date: 12/9/2011 Proposal for Expiration Date:12/16/2011

#### **Colton Joint Unif Sch District**

# HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4, GET 1 FREE"

		Sale	Purchase		Complimentary	
ISBN	Title	Price	Quantity	Amount	Quantity	Value
	Totals for Grade 3			217,871.40		\$421,968.06

Attention:



— 12/16/2011 002092692 Coupon Code: Q4SALESCRE Sold:0000324699 Ship:0000324721

# HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4, GET 1 FREE"

		SPECIAL PROMOTION "BUY	4, GET		. <b>⊏</b> chase	Compli	monto»:
ISBN		Title	Sale Price	Quantity	Amount	Complin Quantity	Value
	<u> </u>	1100	Price	Quantity	Amount	Quantity	Value
<u>Grade</u>	<u>4</u>						
Bundl	le Package						
1406124	9780547263564	HMH Medallions California Medallion Bundle (Package For 30 Students) Level 4	\$943.82	*		15	\$14,157.30
	e following materia actice Book Studen	Is are included with the purchase of the Medallion Package, Level 4:				'	
		ndle purchased; Upon request, FREE for the life of the state contract)					
		mplete, Level 4 (includes online passwords for teacher and student; Teac and Reading Ready Reference)	cher Edition volu	mes for Them	nes 1-6, Novel		
	acher Resource Kit	t includes:					
	ectice Book TAE	*i					
	IR CA Transparent cabulary Context C						
	•	ip Chart and Teacher's Manual Set					
		es Activity Flip Chart					
		es Independent Books (31 titles, 1 copy each)					
	mprehensive Scree						
Cal	lifornia Assessmen	nt .					
	gnostic Assessme						
		Tests Blackline Masters Trimester Version					
	vel Unit Resources						
		dent Activities Kit for Classroom Management, Level 4 Level 4 (set of 30)					
	_	ding CA ELD Support Guide, Level 4					
	•	ative Kit, Levels 3-6					
406124	,	HMH Medallions California Medallion Bundle (Package For 30	\$943.82	* 61	\$57,573.02	ı	
100124	9700347203304	Students) Level 4	φ943.02	. 01	φ37,373.0Z		
	_	Is are included with the purchase of the Medallion Package, Level 4:					
	ctice Book Studen						
		ndle purchased; Upon request, FREE for the life of the state contract)	-l		and C. Naval		
		mplete, Level 4 (includes online passwords for teacher and student; Teac	cner Eaition voiu	mes for Them	ies 1-6, Novei		
	acher Resource Kit	and Reading Ready Reference)					
	actice Book TAE	i illiciades.					
	IR CA Transparent	cies					
	cabulary Context C						
	•	ip Chart and Teacher's Manual Set					
Sci	ence-Social Studie	es Activity Flip Chart					
		es Independent Books (31 titles, 1 copy each)					
	mprehensive Scree	<u> </u>					
	lifornia Assessmen						
	ignostic Assessme						
	vel Unit Resources	Tests Blackline Masters Trimester Version					
		dent Activities Kit for Classroom Management, Level 4					
	•	Level 4 (set of 30)					
		ding CA ELD Support Guide, Level 4					
Rea	ady Made Manipul	ative Kit, Levels 3-6					
1440151	9780547484990	Great Source Write Source Student Edition Hardcover Grade 4	\$39.20	1,824	\$71,500.80		
1440151	9780547484990	2012 Great Source Write Source Student Edition Hardcover Grade 4	\$39.20	ı		456	\$17,875.20
		2012	•				
1444641	9100541576301	Great Source Write Source Student eBooks Bookshelf 6-year Grade 4	\$39.00	1		2,280	\$88,920.00
1440078	9780547484518	Great Source Write Source SkillsBook Student Edition Grade 4	\$7.75			2,280	\$17,670.00
1440075	9780547484389	Great Source Write Source Teacher's Edition Grade 4 2012	\$110.25			91	\$10,032.75
1444685	9780547516547	Great Source Write Source Teacher eBooks Bookshelf 6-year	\$126.75			91	\$11,534.25

Attention:

\$106.80

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91

\$9,718.80



1452350

12/16/2011

9780547554976 Great Source Write Source Teacher's Resource Pack Grade 4

# HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4, GET 1 FREE"

			Sale	Purchase	Compli	mentary
!	<u>SBN</u>	Title	Price	Quantity Amount	Quantity	Value
		Totals for Bundle Package		\$129,073.82		\$169,908.30
Online	e Resources Incl	luded with Purchase of Medallion Bundle				
1418290	9780547338040	Online Student Edition (including Magazine), Level 4	\$12.95		2,280	\$29,526.00
1418307	9780547338125	Online Teacher Edition (including Magazine and Novel Unit), Level 4	\$332.60		76	\$25,277.60
1422700	9780547367446	Houghton Mifflin Harcourt Medallions California Online Science/Social Studies Activity Flipchart 6 Year Lv 4	\$60.30		76	\$4,582.80
1422709	9780547367514	Houghton Mifflin Harcourt Medallions California Online Vocabulary Activity Flipchart w/ Teacher's Manual 6 Years Lv 4	\$60.30		76	\$4,582.80
1422634	9780547366890	Houghton Mifflin Harcourt Medallions California Online Challenge Handbook 6 Years Lv 4	\$28.10		76	\$2,135.60
1422657	9780547367132	Houghton Mifflin Harcourt Medallions California Online English Language Learners Handbook 6 Years Lv 4	\$54.20		76	\$4,119.20
1422641	9780547366968	Houghton Mifflin Harcourt Medallions California Online Extra Support Handbook 6Years Lv 4	\$54.10		76	\$4,111.60
1422674	9780547367286	Houghton Mifflin Harcourt Medallions California Online Practice Book Student Edition 6 Years Lv 4	\$8.20		2,280	\$18,696.00
1422681	9780547367378	Houghton Mifflin Harcourt Medallions California Online Practice Book Teacher's Edition 6 Years Lv 4	\$23.90		76	\$1,816.40
1422666	9780547367217	Houghton Mifflin Harcourt Medallions California Online Transparencies 6 Years Lv 4	\$34.30		76	\$2,606.80
1426507	9780547390420	HMH Medallions California Online Student Edition Assessment 6 Year Lv 4	\$91.50		76	\$6,954.00
(inc	cludes CA Summat	ive Tests, Theme Skills Tests, and Weekly Skills Tests)			1	
1422626	9780547366807	Houghton Mifflin Harcourt Medallions California Online Selection Station 6 Years Grade 4	\$0.00		76	
Cho	ose one of the f	ollowing novels for each student (30 students per Medallion E	Bundle purcha	sed):	1	
1041577	9780547073873	Houghton Mifflin Journeys Unit 6 Literature Book Book 1 Level 4 Phineas L MacGuire	\$7.15	*	760	\$5,434.00
1041578	9780547073903	Houghton Mifflin Journeys Unit 6 Literature Book Book 2 Level 4 Justin and the Best Biscuits in the World	\$7.15	*	760	\$5,434.00
1041579	9780547073910	Houghton Mifflin Journeys Unit 6 Literature Book Book 3 Level 4 Sea Turtles	\$7.15	*	760	\$5,434.00
		Totals for Novels			'	\$16,302.00
Mate	erials for Additio	onal Students				
148127	9780618157204	Houghton Mifflin Reading California Student Anthology Level 4 2003	\$66.00	*		
1057909	9780547195292	Houghton Mifflin Medallions California Practice Book Consumable Level 4 Volume 1	\$5.50	*		
1041556	9780547073781	Houghton Mifflin Medallions California Unit 6 Magazine Level 4	\$10.29	*		
1041577	9780547073873	Houghton Mifflin Journeys Unit 6 Literature Book Book 1 Level 4 Phineas L MacGuire	\$7.15	*		
1041578	9780547073903	Houghton Mifflin Journeys Unit 6 Literature Book Book 2 Level 4 Justin and the Best Biscuits in the World	\$7.15	*		
1041579	9780547073910	Houghton Mifflin Journeys Unit 6 Literature Book Book 3 Level 4 Sea Turtles	\$7.15	*		
		Totals for Materials for Additional Students			'	
	=					

Totals for Grade 4 \$129,073.82 \$290,619.10

Attention:

Customer Service 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232



002092692

12/16/2011

### HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 **SPECIAL PROMOTION "BUY 4, GET 1 FREE"**

		Sale				chase	Complimentary	
!	SBN	Title	Price	Quantity	Amount	Quantity	Value	
<u>Grade</u> Bundi	<u>5</u> e Package							
1406125	9780547263571	HMH Medallions California Medallion Bundle (Package For 30 Students) Level 5	\$943.82	2 *		16	\$15,101.12	
The	e following material	s are included with the purchase of the Medallion Package, Level 5:						
Pra	ctice Book Studen	t Edition, Level 5						
(30	ner Medallion Run	dle nurchased: Upon request FRFF for the life of the state contract)						

Teacher's Edition Complete, Level 5 (includes online passwords for teacher and student; Teacher Edition volumes for Themes 1-6, Novel

Unit Teacher Edition and Reading Ready Reference)

Teacher Resource Kit includes:

Practice Book TAE

HMR CA Transparencies

Vocabulary Context Cards

Vocabulary Activity Flip Chart and Teacher's Manual Set

Science-Social Studies Activity Flip Chart

Science-Social Studies Independent Books (31 titles, 1 copy each)

Comprehensive Screening Assessment

California Assessment

Diagnostic Assessment, Levels 1-6

California Summative Tests Blackline Masters Trimester Version

Novel Unit Resources

Small Group Independent Activities Kit for Classroom Management, Level 5

Novel Unit Magazine, Level 5 (set of 30)

Houghton Mifflin Reading CA ELD Support Guide, Level 5

Ready Made Manipulative Kit, Levels 3-6

9780547263571 HMH Medallions California Medallion Bundle (Package For 30 1406125 \$943.82 \* 66 \$62 292 12 Students) Level 5

The following materials are included with the purchase of the Medallion Package, Level 5:

Practice Book Student Edition, Level 5

(30 per Medallion Bundle purchased; Upon request, FREE for the life of the state contract)

Teacher's Edition Complete, Level 5 (includes online passwords for teacher and student; Teacher Edition volumes for Themes 1-6, Novel Unit Teacher Edition and Reading Ready Reference)

Teacher Resource Kit includes:

Practice Book TAE

HMR CA Transparencies

Vocabulary Context Cards

Vocabulary Activity Flip Chart and Teacher's Manual Set

Science-Social Studies Activity Flip Chart

Science-Social Studies Independent Books (31 titles, 1 copy each)

Comprehensive Screening Assessment

California Assessment

Diagnostic Assessment, Levels 1-6

California Summative Tests Blackline Masters Trimester Version

Novel Unit Resources

Small Group Independent Activities Kit for Classroom Management, Level 5

Novel Unit Magazine, Level 5 (set of 30)

Houghton Mifflin Reading CA ELD Support Guide, Level 5

Ready Made Manipulative Kit, Levels 3-6

1440153	9780547485003	Great Source Write Source Student Edition Hardcover Grade 5 2012	\$39.20	1,968	\$77,145.60	ı	
1440153	9780547485003	Great Source Write Source Student Edition Hardcover Grade 5 2012	\$39.20			492	\$19,286.40
1444663	9780547516325	Great Source Write Source Student eBooks Bookshelf 6-year Grade 5	\$39.00			2,460	\$95,940.00
1440081	9780547484563	Great Source Write Source SkillsBook Student Edition Grade 5	\$7.75			2,460	\$19,065.00
1440076	9780547484396	Great Source Write Source Teacher's Edition Grade 5 2012	\$110.25			98	\$10,804.50
1444687	9780547516561	Great Source Write Source Teacher eBooks Bookshelf 6-year Grade 5	\$126.75			98	\$12,421.50
1452351	9780547554921	Great Source Write Source Teacher's Resource Pack Grade 5	\$106.80			98	\$10,466.40

Attention:



# HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4, GET 1 FREE"

			Sale	Purchase	Compli	mentary
	<u>SBN</u>	Title	Price	Quantity Amount	Quantity	Value
		Totals for Bundle Package		\$139,437.72		\$183,084.92
Online	e Resources Incl	luded with Purchase of Medallion Bundle				
1418291	9780547338064	Online Student Edition (including Magazine), Level 5	\$12.95		2,460	\$31,857.00
1418308	9780547338132	Online Teacher Edition (including Magazine and Novel Unit), Level 5	\$332.60		82	\$27,273.20
1422701	9780547367453	Houghton Mifflin Harcourt Medallions California Online Science/Social Studies Activity Flipchart 6 Year Lv 5	\$60.30		82	\$4,944.60
1422710	9780547367521	Houghton Mifflin Harcourt Medallions California Online Vocabulary Activity Flipchart w/ Teacher's Manual 6 Years Lv 5	\$60.30		82	\$4,944.60
1422635	9780547366906	Houghton Mifflin Harcourt Medallions California Online Challenge Handbook 6 Years Lv 5	\$28.10		82	\$2,304.20
1422661	9780547367156	Houghton Mifflin Harcourt Medallions California Online English Language Learners Handbook 6 Years Lv 5	\$54.20		82	\$4,444.40
1422642	9780547366975	Houghton Mifflin Harcourt Medallions California Online Extra Support Handbook 6Years Lv 5	\$54.10		82	\$4,436.20
1422675	9780547367293	Houghton Mifflin Harcourt Medallions California Online Practice Book Student Edition 6 Years Lv 5	\$8.20		2,460	\$20,172.00
1422682	9780547367385	Houghton Mifflin Harcourt Medallions California Online Practice Book Teacher's Edition 6 Years Lv 5	\$23.90		82	\$1,959.80
1422667	9780547367224	Houghton Mifflin Harcourt Medallions California Online Transparencies 6 Years Lv 5	\$34.30		82	\$2,812.60
1426508	9780547390413	HMH Medallions California Online Student Edition Assessment 6 Year Lv 5	\$91.50		82	\$7,503.00
(inc	cludes CA Summat	ive Tests, Theme Skills Tests, and Weekly Skills Tests)			1	
1422627	9780547366814	Houghton Mifflin Harcourt Medallions California Online Selection Station 6 Years Grade 5	\$0.00		82	
Cho	ose one of the f	ollowing novels for each student (30 students per Medallion E	Bundle purchas	sed):		
1041581	9780547073958	Houghton Mifflin Journeys Unit 6 Literature Book Book 1 Level 5 Frindle	\$7.15	*	820	\$5,863.00
1041582	9780547073972	Houghton Mifflin Journeys Unit 6 Literature Book Book 2 Level 5 Skunk Scout	\$7.15	*	820	\$5,863.00
1041593	9780547073996	Houghton Mifflin Journeys Unit 6 Literature Book Book 3 Level 5 Mysteries of the Mummy Kids	\$7.15	*	820	\$5,863.00
		Totals for Novels				\$17,589.00
Mate	erials for Additio	onal Students				
148128	9780618157211	Houghton Mifflin Reading California Student Anthology Level 5 2003	\$67.10	*		
1057911	9780547195438	Houghton Mifflin Medallions California Practice Book Consumable Level 5 Volume 1	\$5.50	*		
1041560	9780547073842	Houghton Mifflin Medallions California Unit 6 Magazine Level 5	\$10.29	*		
1041581	9780547073958	Houghton Mifflin Journeys Unit 6 Literature Book Book 1 Level 5 Frindle	\$7.15	*		
1041582	9780547073972	Houghton Mifflin Journeys Unit 6 Literature Book Book 2 Level 5 Skunk Scout	\$7.15	*		
1041593	9780547073996	Houghton Mifflin Journeys Unit 6 Literature Book Book 3 Level 5 Mysteries of the Mummy Kids	\$7.15	*		
		Totals for Materials for Additional Students			'	

Totals for Grade 5 \$139,437.72 \$313,325.52

Attention:

Customer Service 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232



002092692

#### Proposal Date: 12/9/2011 Proposal for Expiration Date:12/16/2011

#### **Colton Joint Unif Sch District**

# HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4. GET 1 FREE"

		SPECIAL PROMOTION "BUY	, Sale		chase	Compli	mentary
IS	SBN	Title	Price	Quantity	Amount	Quantity	Value
Grade (	6						
	<u>o</u> e Package						
	•	HMH Medallions California Medallion Bundle (Package For 30	\$943.82	* 65	\$61,348.30	I	
400120	9700347203300	Students) Level 6	φ943.02	03	φ01,340.30		
The	following material	s are included with the purchase of the Medallion Package, Level 6:				ı	
	ctice Book Student	,					
	•	dle purchased; Upon request, FREE for the life of the state contract)					
		nplete, Level 6 (includes online passwords for teacher and student; Tea	cher Edition volur	nes for Then	nes 1-6, Novel		
		and Reading Ready Reference)					
	icher Resource Kit ctice Book TAE	includes.					
	R CA Transparenc	ies					
	abulary Context C						
	-	p Chart and Teacher's Manual Set					
		s Activity Flip Chart					
Scie	ence-Social Studie	s Independent Books (31 titles, 1 copy each)					
Con	nprehensive Scree	ning Assessment					
	ifornia Assessment						
	gnostic Assessmer						
		Tests Blackline Masters Trimester Version					
	rel Unit Resources						
		lent Activities Kit for Classroom Management, Level 6					
	vel Unit Magazine, . Johton Mifflin Read	ling CA ELD Support Guide, Level 6					
	-	ntive Kit, Levels 3-6					
7100	idy ividde ividinpaid	anve rai, Levels o o					
406126	9780547263588	HMH Medallions California Medallion Bundle (Package For 30	\$943.82	*		16	\$15,101.12
		Students) Level 6					
The	following material	s are included with the purchase of the Medallion Package, Level 6:					
	ctice Book Student	•					
		dle purchased; Upon request, FREE for the life of the state contract)					
		nplete, Level 6 (includes online passwords for teacher and student; Tea	cher Edition volur	nes for Then	nes 1-6, Novel		
		and Reading Ready Reference)					
	cher Resource Kit	includes:					
	ctice Book TAE R CA Transparenc	iac					
	abulary Context C						
	•	p Chart and Teacher's Manual Set					
		s Activity Flip Chart					
		s Independent Books (31 titles, 1 copy each)					
Con	mprehensive Scree	ning Assessment					
Cali	ifornia Assessment	t e e e e e e e e e e e e e e e e e e e					
Diag	gnostic Assessmer	nt, Levels 1-6					
		Tests Blackline Masters Trimester Version					
	rel Unit Resources						
		lent Activities Kit for Classroom Management, Level 6					
	vel Unit Magazine,	ling CA ELD Support Guide, Level 6					
	-	ntive Kit, Levels 3-6					
7,00	idy ividde ividinpaid	anve rai, Levels o o					
Cho	ose one of the fo	ollowing novels for each student (30 students per Medallion i	Bundle purcha	sed):			
1041595		Houghton Mifflin Journeys Unit 6 Literature Book Book 1 Level	\$7.15			810	\$5.791.50
		6 Brian's Winter	,				,
1041596	9780547074030	Houghton Mifflin Journeys Unit 6 Literature Book Book 2 Level	\$7.15	*		810	\$5,791.50
		6 Esperanza Rising					
041597	9780547074054	Houghton Mifflin Journeys Unit 6 Literature Book Book 3 Level	\$7.15	*		810	\$5,791.50
		6 Tracking Trash					
		Totals for Novels					\$17,374.50
		Totals for Bundle Package		\$61.	348.30		\$32,475.62
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Online	Resources Incl	uded with Purchase of Medallion Bundle					

HOUGHTON MIFFLIN HARCOURT

Customer Service 9205 South Park Center Loop Orlando, FL 32819 FAX: 800-269-5232

2,430

\$31,468.50

1418292 9780547338071 Online Student Edition (including Magazine), Level 6

Attention:

\$12.95

# HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4, GET 1 FREE"

			Sale	Purchase		Complimentary	
	SBN	Title	Price	Quantity	Amount	Quantity	Value
1418309	9780547338149	Online Teacher Edition (including Magazine and Novel Unit), Level 6	\$344.25			81	\$27,884.25
1422702	9780547367460	Houghton Mifflin Harcourt Medallions California Online Science/Social Studies Activity Flipchart 6 Year Lv 6	\$60.30			81	\$4,884.30
1422711	9780547367538	Houghton Mifflin Harcourt Medallions California Online Vocabulary Activity Flipchart w/ Teacher's Manual 6 Years Lv 6	\$60.30			81	\$4,884.30
1422636	9780547366913	Houghton Mifflin Harcourt Medallions California Online Challenge Handbook 6 Years Lv 6	\$28.10			81	\$2,276.10
1422662	9780547367187	Houghton Mifflin Harcourt Medallions California Online English Language Learners Handbook 6 Years Lv 6	\$54.20			81	\$4,390.20
1422643	9780547366982	Houghton Mifflin Harcourt Medallions California Online Extra Support Handbook 6Years Lv 6	\$54.10			81	\$4,382.10
1422676	9780547367309	Houghton Mifflin Harcourt Medallions California Online Practice Book Student Edition 6 Years Lv 6	\$8.20			2,430	\$19,926.00
1422693	9780547367392	Houghton Mifflin Harcourt Medallions California Online Practice Book Teacher's Edition 6 Years Lv 6	\$23.90			81	\$1,935.90
1422668	9780547367231	Houghton Mifflin Harcourt Medallions California Online Transparencies 6 Years Lv 6	\$34.30			81	\$2,778.30
1426509	9780547390390	HMH Medallions California Online Student Edition Assessment 6 Year Ly 6	\$91.50			81	\$7,411.50
(inc	cludes CA Summat	ive Tests, Theme Skills Tests, and Weekly Skills Tests)				I	
1422628	9780547366821	Houghton Mifflin Harcourt Medallions California Online Selection Station 6 Years Grade 6	\$0.00			81	
Mate	erials for Additio	onal Students					
148129	9780618157228	Houghton Mifflin Reading California Student Anthology Level 6 2003	\$67.10	*			
1057913	9780547195551	Houghton Mifflin Medallions California Practice Book Consumable Level 6 Volume 1	\$5.50	*			
1041585	9780547073927	Houghton Mifflin Medallions California Unit 6 Magazine Level 6	\$10.29	*			
1041595	9780547074023	Houghton Mifflin Journeys Unit 6 Literature Book Book 1 Level 6 Brian's Winter	\$7.15	*			
1041596	9780547074030	Houghton Mifflin Journeys Unit 6 Literature Book Book 2 Level 6 Esperanza Rising	\$7.15	*			
1041597	9780547074054	Houghton Mifflin Journeys Unit 6 Literature Book Book 3 Level 6 Tracking Trash	\$7.15	*			
		Totals for Materials for Additional Students					
	_	Totals for Grade 6			\$61,348.30	\$	5144,697.07

Proposal	Total Value of Proposal:	\$3,394,92	7.79
Summary	Total Complimentary:		\$2,129,574.87
	Subtotal Purchase Amount:	\$1,148,103.68	
	Shipping & Handling:	\$26,237.76	
	Sales Tax: (7.75%)	\$91,011.48	
	Total Cost of Proposal (PO Amount):	\$1,265,352.92	

Attention:

Proposal Date: 12/9/2011 Proposal for Expiration Date:12/16/2011

#### **Colton Joint Unif Sch District**

# HM Reading Medallions 2010 CA w/ Write Source 2012 - PROPOSAL #2 SPECIAL PROMOTION "BUY 4, GET 1 FREE"

Total Cost of Proposal (PO Amount): \$1,265,352.92

Total Value of Proposal: \$ 3,394,927.79 Total Savings: \$ 2,129,574.87

This is a cost proposal only. Orders submitted under this proposal on or before the expiration date are subject to acceptance at Houghton Mifflin Harcourt's main office and are subject to the applicable terms in Houghton Mifflin Harcourt's invoice issues for such order.

Date of Proposal: 12/9/2011 Proposal Expiration Date:12/16/2011



Prices: Prices quotes are wholesale school prices and do not include transportation charges unless otherwise stated in this proposal. These wholesale school prices apply to the educational customers of Houghton Mifflin Harcourt. Prices quoted are valid for orders submitted on or before the expiration date set forth in the proposal.

Educational customers are billed at wholesale school price, f.o.b. shipping point, with a prepaid transportation charge and, unless the customer specifically requests otherwise, a charge for our guarantee of delivery is added to the invoice when shipped via U.S. Postal service. For educational customers preferring f.o.b. destination billing, ten and a half percent (10.5%) of wholesale school price is added and we pay transportation charges and guarantee delivery. Prices do not include any sales tax. Applicable sales tax, if any, will be added to the invoice unless an appropriate tax exemption certificate has been furnished to Houghton Mifflin Harcourt.

Upon receipt of purchase order, gratis items will be shipped in direct proportion to pupil materials purchased. If purchases vary from those included in this proposal, gratis items will change accordingly. Gratis items may also change if purchase is other than a direct school district to publisher order, such as via a third-party vendor or jobber.

Attention:

#### SPECIAL MEETING December 8, 2011

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TO:	Board of Education			
PRESENTED BY:	Ingrid Munsterman, Assistant Superintendent, Human Resources Division			
SUBJECT:	Approval of Conference Attendance			
GOAL:	Human Resources Development			
STRATEGIC PLAN:	Strategy #1 – Communication			
	Rick Feinstein – <b>Transportation</b> Director	California Public Employer-Employee Health Care Coalition January 16-18, 2012 Las Vegas, NV No Cost to the District		
	Ingrid Munsterman – <b>D.O./H.R.</b> Assistant Superintendent Robert Verdi Director	ACSA's Negotiators' Symposium January 18-20, 2012 San Diego, CA HR funds: \$2,084.62		
BUDGET IMPLICATIONS:	Human Resources funds: \$2,804.62			
RECOMMENDATION:	That the Board approve conference attendance as presented.			
ACTION:	On motion of Board Member	the Board approved the above		

recommendation as presented.

#### SPECIAL MEETING December 15, 2011

#### **ACTION ITEM**

TO:	Board of Education		
PRESENTED BY:	Ingrid Munsterman, Assistant Superintendent, Human Resources Division  Approval of Authorization to Assign Secondary Teachers to Teach Subject(s) Not Listed on Teaching Credentials Under Board Resolution During the 2011-12 School Year		
SUBJECT:			
GOAL:	Personnel Development		
STRATEGIC PLAN:	Strategy #1 – Communication		
BACKGROUND:	Each year, principals of middle and high schools must plan class schedules utilizing teachers whose respective credentials may not cover every class needed to accommodate the school curriculum during the school year.		
	Standard Secondary credentials are limited to the teaching of the subject(s listed as the Major or Minor. Single Subject credentials are limited to the subject names as the Single Subject, or the supplementary authorization in grades 9 and below. The only secondary credentials not limited to certain subject are the Pre-Fisher General Secondary. Multiple Subject credentials with a supplementary authorization allow departmentalized teaching in grades 9 and below in the area of the supplementary authorization.		
	In order to plan a good instructional program, it is necessary to take advantage of Education Code Section 44256(b) provided for these assignment situations.		
	Authorization for Service		
	EC 44256(b) allows the holder of a Multiple Subject or Standard Elementary Teaching Credential to teach any subject in departmentalized classes below grade 9 if the teacher has twelve semester units or six upper division or graduate semester units of course work in the subject to be taught.		
BUDGET			
IMPLICATIONS:	No impact to the General Fund		
RECOMMENDATION:	That the Board approve the authorization to assign teachers to teach und Board Resolution, utilizing the provisions under Education Code Section 44256(b) during the 2011-12 school year, as presented.		
ACTION:	On motion of Board Member and, the Board approved the authorization to assign teachers to teach under Board Resolution, utilizing the provisions under Education Code Section 44256(b) during the 2011-12 school year, as presented		

#### SPECIAL MEETING December 15, 2011

#### **ACTION ITEM**

TO: **Board of Education** PRESENTED BY: Ingrid Munsterman, Assistant Superintendent, Human Resources Division **SUBJECT:** Ratification of Tentative Agreement Between the District and the Association of Colton Educators (ACE) 2011-13 **GOAL:** Personnel Development STRATEGIC PLAN: Strategy #1 – Communication **BACKGROUND:** On Monday, December 12, 2011, the Association of Colton Educators ratified the Tentative Agreement. It is recommended that the Governing Board ratify the Tentative Agreement between the Colton Joint Unified School District and the Association of Colton Educators, entered into on December 5, 2011. The term of the Tentative Agreement is from July 1, 2011 through June 30, 2013. **BUDGET IMPLICATIONS:** No impact to the General Fund **RECOMMENDATION:** That the Board ratify the tentative agreement between the District and the Association of Colton Educators (ACE) 2011-13, as presented. **ACTION:** On motion of Board Member and , the Board ratified the tentative agreement between the district and the Association of Colton Educators (ACE) 2011-13.